

BUSINESS



Offshore



Business Offshore 2011

Conference, VIP-Dinner and Networking Event

Hotel Hafen Hamburg | Hotel Empire Riverside
8th and 9th December 2011

Organiser:

Schiff&Hafen
Ship&Offshore

in cooperation with:



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Business Offshore 2011

December 8th and 9th 2011 Hotel Hafen Hamburg

At the first international **Business Offshore Conference 2011** held in Hamburg, top executives of the world's foremost offshore and energy companies will give an overview of current and future global activities in the three major offshore segments oil & gas, ocean mining and renewable energies. Developments in the offshore sequestration of CO₂ and work on new storage technologies particularly for renewable energies will also be presented.

In particular the special features of the individual market segments and projects will be presented in detail and the resulting requirements discussed. The participants are thus to be given a unique insider knowledge of potential business areas and introduced to relevant stakeholders and decision makers, thereby facilitating market access.

Meet the TOP-MANAGERS of the OFFSHORE INDUSTRY and find out what BUSINESS opportunities are best for you!



Dr. Silke Sadowski

(Editor in Chief Schiff&Hafen | Ship&Offshore)



Programme

Thursday 8th December 2011	
12.00	Conference registration
13.00	Opening address
13.15	<p>Introduction <i>"The offshore business – Prospects, challenges and chances"</i></p>  <p>Steve Robertson Director, Keynote-Speaker Douglas-Westwood Ltd., UK</p>
Section 1 : Offshore Oil & Gas – exploration under deep sea and arctic conditions	
13.45	<p><i>"Experiences, demands and requirements for a sustainable oil & gas production under deep sea conditions"</i></p>  <p>John Gallagher Director Offshore Technology and Business Development ABS Europe Division, UK</p>
14.15	<p><i>Oil & gas exploration under arctic conditions: "Hydrocarbon deposits of Russian shelf: Development status and prospects"</i></p>  <p>Alexander Mandel Director General Gazprom neft shelf, Russia</p>
14.45	Coffee break
15.15	<p><i>"Deep sea and arctic oil & gas exploration"</i></p>  <p>Henrik Hannus Vice President Aker Solutions, Norway</p>
15.45	<p>Plenary discussion for section 1 Hosted by: Dr. Walter Kuehnlein Participants: John Gallagher, Alexander Mandel, Henrik Hannus</p>  <p>Dr. Walter Kuehnlein Managing Director SEA2ICE, Germany</p>
16.30	Short break
Section 2 : Deep sea mining and CO₂ sequestration – potential and development of new offshore market sectors	
16.45	<p><i>"Deep sea mining technologies – Best Practices and further requirements"</i></p>  <p>Jan Willem van Bloois Manager Deep Sea Dredging & Mining, IHC Dredgers, The Netherlands</p>
17.15	<p><i>"Technical and commercial aspects of deep sea mining projects – Experiences from Technip"</i></p>  <p>Julien Denegre Business Development Manager Technip, France</p>
17.45	<p>Plenary discussion for section 2 Hosted by: Michael Jarowinsky Participants: Prof. Dr. Klaus Wallmann, Jan Willem van Bloois, Julien Denegre</p>  <p>Michael Jarowinsky Managing Director MC Consulting, Germany</p>
18.15	Champagne reception and networking
20.00	VIP dinner and networking

Programme

Friday 9th December 2011

Section 3 : Offshore renewables, energy storage solutions

9.00	<i>“Offshore renewables – Prospects, challenges and chances”</i>		Andrew Garrad President GL Garrad Hassan, UK
9.30	<i>“Renewable energy and resulting future requirements for new energy storage solutions”</i>		Dr. Holger Rubel Managing Partner Boston Consulting Group, Germany 
10.00	Coffee break		
10.30	<i>“Experiences, demands and requirements for the installation of large offshore wind farms – The development of Baltic 1 and 2”</i>		Stefan Kansy Director Engineering Offshore Wind Energy, EnBW Erneuerbare Energien GmbH, Germany
11.00	<i>“Requirements for the installation of large offshore wind farms”</i>		Thomas Oestergaard Head of Offshore Technology Siemens Wind Power, Denmark 
11.30	Plenary discussion for section 3 Hosted by: Andreas Wagner Participants: Andrew Garrad, Dr. Holger Rubel, Stefan Kansy, Thomas Oestergaard		Andreas Wagner Managing Director Stiftung Offshore-Windenergie, Germany
12.00	Summaries of the results of the three sections Dr. Walter Kuehnlein, Michael Jarowinsky, Andreas Wagner		
12.30	Closing remarks Detlev K. Suchanek		
12.40	Final lunch and networking		
14.00	End of the conference		

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Information

- Date** Thursday, December 8th to Friday, December 9th 2011
- Venue** Hotel Hafen Hamburg
Seewartenstr. 9 – D-20459 Hamburg
Phone: +49/(0)40/31 113 - 70621
- Participant fee** € 840*
 € 620* members of VDMA and GMT*
- Organiser** DVV Media Group | Seehafen Verlag
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www.shipandoffshore.net
- Contact** business-offshore@dvvmedia.com
- Exhibition/sponsoring** I am interested in exhibition/
sponsoring possibilities.
Please send me further information.

*Prices in each case plus VAT including dinner, conference materials and interval refreshments

**Registration under www.shipandoffshore.net/business-offshore
or by fax under +49/(0)40/237 14-471**

Mr / Ms _____
Titel _____
Last Name _____
First Name _____
Company _____
Function _____
Street / No. _____
Postal Code _____
City _____
Country _____
Phone _____
Email _____

**I hereby firmly register for the Business Offshore event in
Hamburg on December 8th-9th 2011.**

Date _____

Signature _____

Terms of participation

1. Following receipt of registration, participants will receive confirmation and an invoice which must be paid immediately.
2. Cancellations received by us less than two weeks before the event will be subject to full charges. Cancellations before the period will be subject to a fee of € 100,- plus VAT. Substitute participants may be named.
3. Court of jurisdiction is Hamburg.
4. We reserve the right to cancel the event. In this case, participants will have money already paid returned in full. No further liability exists.
5. We are not liable for accidents or the loss of or damage to participants' property, unless the damage is caused by our employees.

Contact

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Sponsoring/Exhibition (Sales)

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Who should attend Business Offshore Conference?

- Oil & Gas companies
- Offshore wind companies
- Contractors
- Equipment manufacturers and suppliers
- Services companies and suppliers
- Classification companies
- Consultancies
- Government authorities
- Banks, financial companies and institutions
- Law firms
- Media

Why Business Offshore Conference?

- A unique opportunity to meet key personal from leading offshore operators and contractors
- Updates on investments, project developments and timelines for offshore projects
- Interactive panel discussions at the end of each section
- Practical guidance on business opportunities
- Receive first-hand information
- Excellent place for offshore networking

Exhibition space and sponsorships available!

Sponsorship can be an integral part of achieving your marketing goals! The conference will provide a wide range of opportunities to put your company or product in front of a top management and highly targeted audience. From the VIP-Dinner to coffee breaks, you can choose between different sponsoring packages.

Please contact: Florian Visser, Phone: +49-40-23714-117, Email: florian.visser@dvmmedia.com

